



Investor acknowledgement that the minimum disclosures as contained herein per BN 92:

Signature



MI-PLAN IP ENHANCED INCOME FUND

December 2018

MI-PLAN
Asset Management
Retirement Partners | Analytics

FUND INFORMATION

Inception date	26 March 2012					
Sector	South African - Multi Asset - Income	JSE Code		Annual mngmnt fee (excl. VAT)	Total expense ratio (%)*	NAV
Risk profile	Conservative					Units in Issue
Minimum investment	Lump sum: R10 000; Monthly: R500	Class A1: (LISP)	MIPEI	0.75%	0.92	1,023
Asset composition	Fixed Interest, Cash, Equity and Listed Property					48,786,808
Regulation 28	Compliant with Regulation 28	From 01 Oct 2015 to 30 Sep 2018 0.92% of the value of the MI-PLAN IP ENHANCED INCOME FUND Class A1 was incurred as expenses relating to the administration of the financial product. 0% of the value of the financial product was incurred as costs relating to the buying and selling of the assets underlying the financial product. Therefore 0.92% (Total Investment Charge) of the value of the financial product was incurred as costs relating to the investment of the financial product.				
Benchmark	STFIND x 1.1	* A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER.				
Fund Size	R 581,630,917					
Income declaration	Quarterly (Mar / Jun / Sep / Dec)					
Distributions (Class A1):		CPU				
	Mar 2018	19.11				
	Jun 2018	20.90				
	Sep 2018	20.12				
	Dec 2018	21.33				

INVESTOR PROFILE

The fund should suit investors:

- Aiming for higher returns than are available through cash or bank deposits over a 12-36 month period.
- Seeking actively managed exposure to the full spectrum of the fixed interest and high yielding universe of assets.
- Not wanting to personally choose between money market, bond, income, or preference dividend funds but rather believing in the ability of a good asset manager to do this job.

The fund does not suit investors whose time horizon is less than 12 months and who are uncomfortable with price fluctuations over this shorter term.

OBJECTIVE

The objective of the portfolio is to provide a return in excess of Money Market portfolios, for investors seeking to earn a reasonable level of income with low risk of capital loss.

APPLICATION

This fund enjoys a flexible mandate, and the manager will scour opportunities within money market instruments, vanilla bonds, inflation-linked bonds and equities, including listed property. Where good value exists in suitable foreign assets, moderate use may be made of these. The basic premise is that higher returns than money market funds are available, but because the assets that generate these also incur higher risks, they will be used judiciously and cautiously.

FUND MANAGEMENT



Rowan Williams-Short

MSC. FIFM, CFA, CIPM

Portfolio Manager

Vunani Fund Managers

In December you fund comfortably beat its benchmark, bringing its alpha to more than 2% for 2018. Some relevant performance statistics since inception in March 2012: Information ratio = +0.72, hit rate =70%, M2 = 6.21%, active downside risk = 1.36%, active omega ratio = +1.87 and the ulcer index is just 0.04.

Those are performance measures that matter to us and which we think ought to matter to investors. Somewhat unfortunately, during 2018 it came to light that several financial advisors noticed something else, namely that the fund has been in the top quartile of its sector over 1, 3 and 6 months as well as over 1, 2, 3, 4, 5 and 6 years. In isolation that is gratifying, but we remind investors that such comparisons suffer from many flaws and disappointingly, the investment industry produces much chicanery. We surmise that peer group comparisons may have led to the large inflows into the fund in December. We must advise that although the funds modified duration was immediately restored following these inflows, attaining its previous yield advantage will take a little longer.

A detailed attribution analysis shows that no particular holding contributed significantly – positively or negatively – to alpha in December. That's how we like the fund to run. Naturally, over a one-year period the magnitudes of the best and worst contributors to alpha expand, but these too were well under control. Best = 49bps, 2nd best = 21bps. Worst = -16bps and 2nd worst = -13bps.

We look forward to being of further service to investors in 2019 and trust that not too much temptation towards dirigisme will set in during this election year.

An analysis of factors affecting the adherence to the policy objective is contained in the fund manager commentary together with performance as reported. A detailed listing of changes from the previous quarter is available on request from info@miplan.co.za or clientservices@ipmc.co.za

Collective Investment Schemes are generally medium to long term investments. The value of participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from the manager. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The Manager retains full legal responsibility for the Fund, regardless of Co-Naming arrangements. Transaction cutoff time is 14:30 daily. Each portfolio may be closed for new investments. Valuation time is 15:00

(17h00 at quarter end) and 20:00 for certain funds with significant investments in CIS. Prices are published daily and available in newspapers countrywide, as well as on request from the Manager. IP Management Company (RF) Pty Ltd is the authorised Manager of the Scheme – contact 021 673 1340 or clientservices@ipmc.co.za. Standard Bank is the trustee / custodian – contact compliance-IP@standardbank.co.za. Additional information including application forms, the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from clientservices@ipmc.co.za. IP Management Company is a member of ASISA. A statement of changes in the composition of the portfolio during the reporting period is available on request. The performance is calculated for the portfolio. The individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The fund is invested in portfolios of collective investment schemes that levy their own charges, and which could result in a higher fee structure for the fund.



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RISK AND RETURN STATISTICS to 31 December 2018

PERFORMANCE

	FUND	BMK	RANK	QRTL	Inc ABIL ¹
1 Year	9.6%	8.0%	8/79	1	9.7%
3 Years *	9.7%	8.1%	7/65	1	10.2%
5 Years *	7.8%	7.5%	10/52	1	8.0%
Since inception *	7.8%	7.1%			7.9%
Information ratio	0.4				
Active returns (since inception)	0.7%				
	Period	Performance			
Highest return	2017	10.8%			
Lowest return	2014	3.3%			

1. The performance of this product was affected by the African Bank event. African Bank instruments were transferred into a retention fund from which units were issued to impacted investors. The composite performance of the retention fund and the main fund – for comparative purposes – is indicated above.

*Returns are annualised if period is longer than 12 months. Based on A1 class.

TOP 10 EXPOSURES

Issuer	% OF FUND	DURATION
RSA	21.8%	2.37
FIRSTRAND	7.8%	0.82
ABSA	7.8%	0.12
SCMB	6.6%	0.91
NEDBANK	4.4%	0.13
NED	3.5%	0.13
JOHANNESBURG	3.3%	3.44
AFRICAN BANK	3.3%	0.12
REDINK	3.1%	0.13
TRANSNET	2.8%	5.22

Annualised returns is the weighted average compound growth rate over the performance period measured. Fund returns shown are based on NAV-NAV unit pricings calculated from INET for a lump-sum investment with income distribution reinvested (after fees and cost). Source of data: Ranking and performance data obtained from Profile Data and Financial Express. "Inc ABIL" calculated internally.

PORTFOLIO STRUCTURE as at 31 December 2018

EFFECTIVE ASSET ALLOCATION

	FUND	STEFI
Cash	4.2%	15.0%
0 to 3m	0.3%	30.0%
3m to 6m	1.6%	35.0%
6m to 12m	9.3%	20.0%
12m to 3y	27.8%	
3y to 10y	49.3%	
>10y	0.8%	
Domestic Equity	4.1%	
Foreign Equity	1.1%	
Foreign Property	1.6%	
Foreign Cash	0.1%	

YIELD*

Description	FUND
Yield to maturity	16.94%
Modified duration	1.01%

* Current

CONTACT DETAILS

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The portfolio may include foreign investments and the following additional risks may apply: liquidity constraints when selling foreign investments and risk of non-settlement of trades; macroeconomic and political risks associated with the country in which the investment is made; risk of loss on foreign exchange transactions and investment valuation due to fluctuating exchange rates; risk of foreign tax being applicable; potential limitations on availability of market information which could affect the valuation and liquidity of an investment. All of these risks could affect the valuation of an investment in the fund.

Disclosure: MI-PLAN has a 37% ownership interest in IP Management Company (RF) (Pty) Ltd. IP Management is a registered Collective Investment Manager in terms of CISCA and performs administrative functions on co-branded MI-PLAN IP unit trusts for which it receives contracted fees. In terms of its licence, IP Management Company may not conduct any other business other than the business of running a Collective Investment scheme. Accordingly, all intermediary service and advice where applicable, is provided by MI-PLAN in terms of its licence for which remuneration is paid from the fees mandated in the supplemental deed and disclosed herein. MI-PLAN offers investors a unique liability matching offering that matches the clients portfolio to their unique needs as documented at www.miplan.co.za. The complexity and uniqueness of this process and variability of each client's needs, required that technology be used to embed MI-PLAN's intellectual property in the financial service offering. In delivering this financial service, software is provided by MI-PLAN to advisers that determines a liability matched asset allocation, constructed using MI-PLAN IP funds. The design of the MI-PLAN software is based on the premise that the 25% allocated to MI-PLAN funds that provides the client with a foundation on which to choose other funds as mapped into the MI-PLAN software. As it's important to match the choice of product with the advice benchmark included in the MI-PLAN software should less than 25% of the clients product choice be directed to funds that are not similar to the MI-PLAN suite of funds, that a risk of a disconnect exists between the benchmark created and product choice. No fee is charged for the software and no obligation is placed on the advisor to offer, continue to offer, or offer to a minimum number of clients, this financial service. There are no other conditions placed on the advisors for the continued use of such technology that may influence the objective performance of the advisor. The advisor's obligations to render unbiased, fair advice in the best interests of you, the client, remains with your advisor. Your advisors obligation is to compare this financial offering against all others and ensure it is the most appropriate for your needs.

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